

Export Opportunities and Resources for U.S. Companies



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U.S. Commercial Service

Why Export?



- More than 70% of the world's purchasing power is outside of the U.S.***
- In the last 20 years, U.S. exports have increased to \$2 trillion***
- Exports translate into more U.S. jobs and higher wages***



Our Domestic Network:

Export.gov/southcarolina

Export.gov/northcarolina

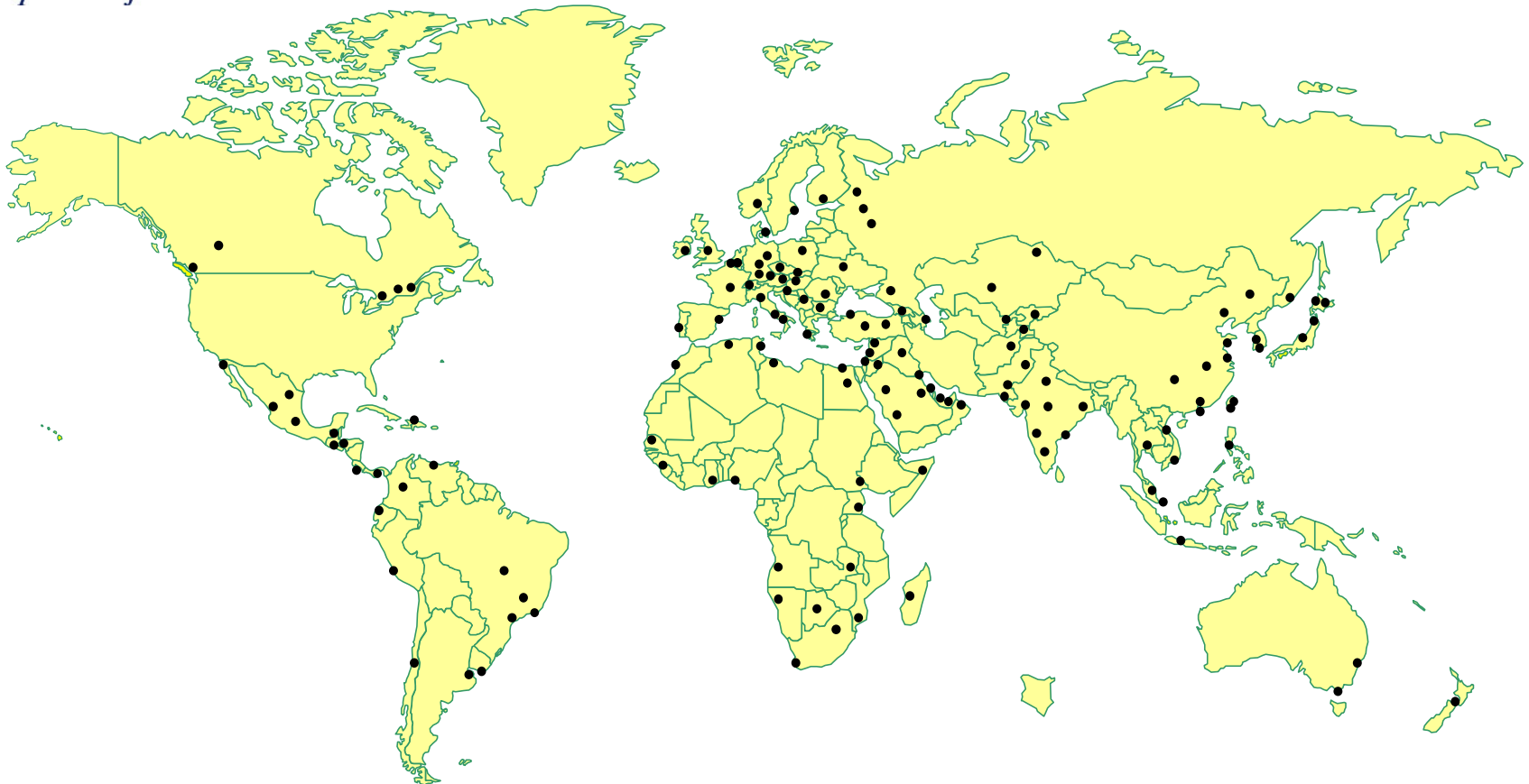


Start here for:

- Trade Counseling
- Market Intelligence
- Business Matchmaking
- Commercial Advocacy
- Any Export Questions



Our Global Network





Common Export Questions

- **How can I be sure Brazil will accept the testing that has been done on my product?**
- **Does my product qualify for preferential tariff treatment under a FTA?**
- **Can you help me find an in-country attorney to review my contract?**
- **I want to open a sales office in Vietnam, what's required?**
- **Can I export to Cuba, Syria, Sudan, Somalia, etc.?**
- **My buyer never paid me. Help!**
- **My company is bidding on a port development project in Morocco. What support can the USG provide?**



Gold Key Matching Service (*B2B Matchmaking Program*)

- ▶▶ **Objective: Ensure that your company finds an overseas business partner/buyer/agent/distributor**
- ▶▶ **Pre-screened meeting schedule with prospective business partners arranged for you before you travel overseas**



[Foreign Agricultural Service](http://www.fas.usda.gov)
www.fas.usda.gov

- **Horticulture and Forestry**
 - Italy: Wood Pellet Market (August 2016)
 - New Zealand: Forestry and Wood Products Report (July 2015)
 - Lebanon: Market Overview (June, 2016)

- **Contact us:** Overseas Office Directory

- **Programs:** Foreign Market Development Program, Market Access Program
 - American Hardwood Export Council
 - The Engineered Wood Association
 - Softwood Export Council



**U.S. Commercial Service—
Connecting you to global markets.**

Thank you!

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